

4imprint customers tell you how they have used promotional products to grab attention, grow their business, say 'thanks', raise awareness or otherwise spread the word!

I appreciate you taking the time to look through our third edition of 'Promotional Products Work'. This project has been one that has energized me and everyone else who works on it. Just when we think we have figured out every possible way a pen, shirt, mug or bottle can be used with an imprint, our customers continue to impress!

The premise of this publication is to facilitate the sharing of ideas generated by people who can speak from experience! As part of our 'Two-Second Survey" that is sent after an order is completed, customers share how they have used their products to meet their objectives. When asked if they'd be willing to share their ideas, we were thankfully greeted with a resounding yes!

We really can't thank those who contributed to this book enough. We hope you enjoy 'Promotional Products Work –Third Edition' – and if you put any of these good ideas to work be sure to pay it forward and share your ideas with others!

Best.

Kevin Lyons-Tarr CEO 4imprint, Inc.

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From small business to big business, university to non-profit, the name of the game is to make sure people know who you are and what you're about. Promotional products work when it comes to building your brand.



Home Inspection Services

## **Kathy** with DesignTech of Southwest Florida, Inc.

As a General Contractor specializing in home remodeling and green building, I am always on the lookout for nice quality, versatile promotional products which my clients and professional associates will really USE! Promotional items that don't get used by the recipient are simply a waste, which is not very "green" at all! The

house-shaped jar openers are a terrific item for my company. They are an eye-catching shape in a

> cheerful color. People actually hang on to them and use them because

> > they are a multipurpose

item (jar opener, lint remover, coaster, light bulb changer, etc). The jar openers also have a big imprint area that allows my logo to

stand out! "

#39134-HO, Jar Opener - House

### Lenore with Indiana Eye Clinic

We purchased the Bic Clic Stic pens. They have a large imprint area for us to include the full name of our eye clinic and phone numbers for all three of our offices. This makes it very easy for our patients to read and use our contact info. These pens are loved by our patients!



#39152, Bic Clic Stic Pen

## **Becki** with Performance Physical Therapy

I order the Telluride® fleeces and give them to patients, staff, and friends around the holidays.

Everyone loves them! The fleeces wash and wear well year after year. I see people wearing them in the grocery store, local restaurants, even at karaoke! Having our logo on such a great product is a perfect conversation starter, too. It gives my patients a chance to brag about what quality care they received and personally recommend us to others.



#7558,
Telluride®
Signature
Fleece Jacket



#### Paula from Fort Collins

We used the mouse pads at the public computers in the library to increase our name recognition as well as create buzz because of the interesting design. It was so successful all the staff wanted them too!



#107760-CR, Antimicrobial Recycled Mouse Pad—Circle

#### Robin with Fit Pro Massage, LLC

company logo as a temporary tattoo. During the triathlon season, my company works outdoors providing sports massages for many local triathlons and road races. I posted a photo of the new temporary tattoo (on my ankle) on my personal and business Facebook® pages, announcing it as a fun new way to guarantee front-of-the-line service to all athletes who pre-pay for their post-race sports massage. My clients, colleagues & friends were VERY excited about the new tattoos and the unique way to use them! The athletes will wear our logo anywhere on their body during their race and then jump to the front of the line to get their post-race massage. Imagine their excitement as they brag to their friends waiting in line and point at their tattoos—and we have quaranteed business and built-in advertising!



Rebecca, with 4imprint 9 years

 $\underline{\text{\#101115}}$ , Custom Temporary Tattoo -  $1\frac{1}{2}$ " x  $1\frac{1}{2}$ "

#### Katie from Johns Creek

families upon enrollment to bring in and use as their baby-bottle bags. They double as a lunch bag after the babies grow out of bottles!



#100842, Simple & Cool Lunch Tote

## **Danielle** with Music By Danielle

useful items that the brides will hold on to and remember me when anyone needs a DJ! The variety of colors that items are available in really helps me to keep my brand consistent...especially a not-so-common color like lime green!



#108818, Lip Balm in Skinny Tube #39126, Emery Board

## **Nick** with Freedom Personal Development

We ordered pen/highlighter combos. We host Speed Reading workshops in a dozen markets across the country. Each attendee gets a branded pen/highlighter with the workshop workbook when they arrive.



#105111-C, Fame Pen/Highlighter - Color

### John with Steel Gym

Promotion at an upscale beach community. Was able to raise visibility of my gym to home owners and rental communities to increase membership. I also opened another location in Miami. I selected cloth tape measures to give to our members as a way to help chart their progress and workout goals. I have also used the items during outreach programs. I always find people love to get something for free.





#84029-T, Deluxe Fabric Tape Measure #39134-C, Jar Opener - 5" Circle

**#10** 

## **Heidi** with Complete K9 Training

We have a dog training boot camp; at the end of which we make a video of each dog working with the trainer to demonstrate what was learned. The USBs are a great way to send a copy of each dog's video home with the owner, as well as keep our information handy for them to pass along.



#11

## **Brendan** with Moore Physical Therapy

We are a physical therapy company that wanted to increase referrals from medical practices in the area. We decided to cater lunch for these offices and have them eat off of 7" plates imprinted with our logo and website so that the entire staff was aware of us and where to find more information about us. We have already seen a positive response from this promotion.



#### Ellis with York Technical College

Our college's Industrial and Engineering Technologies Division started offering summer camps for high school students to spark some interest in careers in Engineering and Industrial Sciences. We targeted several specific groups, one of those being high school girls considering Engineering as a career. We developed a logo for the camp and, as a giveaway, we decided to order the drawstring sportpacks in Lime Green and Black. With the sportpacks, the girls could carry their materials with them during the camp, and afterwards they had something "hip" and "edgy" they could show off to their friends, promoting the summer camp to other potential summer campers. The response to the camp was tremendous and the

sportpacks were a HUGE hit with the girls. We were quite happy the following year when we ended up with another great response. Of course, we want to believe that it was the fun activities of the summer camp, and not JUST the sportpacks, that brought us such success!



#6188-2017, Drawstring Sportpack - 20" x 17"

#13

## **Beverly** with Greater Dover Chamber of Commerce

Item was used for our Annual Awards Dinner to recognize our Business of the Year, Citizen of the Year, Nonprofit of the Year and Volunteer of the Year. We had the Cocktail Reception sponsor's logo imprinted on cocktail napkins. Really nice white napkin with a sharp crisp black imprint.



#105454, Touch of Linen Beverage Napkin

### Carla & Terri with Behind The Cellar Door

We offer wine tours to Napa/Sonoma, Paso Robles, California, Oregon and Washington. Our customers received the leather-bound lined journal, with our name imprinted on the front, to use as a wine tasting journal.



#111262-75, Executive Bound Journal Book - 7" x 5"

## **Mike** with Fayette County Parks & Recreation Department

Our order was used as individual awards for league champions in our youth volleyball league. The additional intent was to promote our program/department through participants using and showing off their "League Champion" duffel bags. They wouldn't be able to do that with a small trophy gathering dust at home. The duffel bags we ordered (#6257-S) look great, at a great price, and were received before the due date. The league champions in our youth volleyball leagues (3 divisions) really liked the duffel bags we ordered as individual awards instead of trophies. Now they have an attractive and useful bag to show off their accomplishment, all while helping to promote our program through the custom "League Champion" screen printing with our logo.





#6257-S, Two-Tone Duffel Bag - Screen

#### **Eleanor** with American Tax

tax office. One of the "Big 3" with all their advertising budget also moved in this year. I talked to the bar owners and they all agreed I

could put out coasters. I even got

the bartenders or waitresses business and they helped promote mine. Everyone said it was a novel idea to advertise in a bar where everyone sits and reads coasters while waiting for their drinks. I was very happy with the response.





#237-RD, Pulpboard Coaster - 3.5" Rd

## **Cary** with Advanced Medical Massage Wellness Group

We have made a name change and we are using the pens to introduce and reinforce the new name. Our patients complete paperwork every appt. Soooo...the pens are put out on the clipboards and we hope/encourage them to be taken...thus making their way out into the community. We also deliver them to our referring doctors offices.



## **Kevin** with JaK's Services & Vending

I'm a one person company, and it is difficult for me to be everywhere at once. I ordered stick-on calendars from 4imprint, which gave potential customers a whole year to be reminded of my company and what I offer. NO OTHER advertising gives you that kind of exposure...especially on an item that most people STILL USE!



#7463-RECT, Peel-n-Stick Calendar - Rectangle

### **Denise** from UpTown Auto

We use our pens to promote our business throughout town. One of the ways we utilize the pens to increase brand awareness is to take them to local restaurants for the waitstaff. As any waitperson knows, pens are in high demand in



when they are out and about. The tags are

#20

#### **Brooke** with Crestview Christian Church

We purchased these luggage tags to use for the early childhood ministry at our church. When a parent drops off a child in the nursery, we write the child's name on the card inside the tag and affix it to their diaper bag. It's a great way to identify whose is whose, as well as to promote our name



### **Becky** with Becky's Pet Care

We were a sponsor for the Potomac Nationals, a minor league baseball team's "Bark in the Park" event where people could bring their dogs. As a dog walking and pet-care company this was a great opportunity. We had special t-shirts ordered with a

picture of a dog that said, "Go ahead, walk me"

with the "o" being a baseball. On the back we put the company name and "proud sponsor".

Our employees attending wore the shirts and we gave some away to people signing up

for our raffle. We had some t-shirts "shot"

into the stands for people to catch. The shirts were the catalyst to getting a lot of excitement going and gave us recognition that was remembered. Our employees saw a picture of the t-shirt weeks out and were excited with the design to get their shirt to wear.

Molly, with 4imprint 6 years

#6729-S-W, Hanes Tagless 6.1 oz. T-Shirt - Screen - White

#### Ezaree with WKN USA, LLC

We are a renewable energy project development company and we exhibit with WINDPOWER each year. We are using our promo materials to get our name out. We love the tote bags and the Post-its® as the tote bags are constant free PR that is also a green product that cuts down

on plastic and paper waste. We love the recycled Post-its because they are a sensible and useful product everyone uses, and they have our info on every sheet.





#81029-25-W-R, Post-it Notes - 3" x 2<sup>3</sup>/<sub>4</sub>" - 25 Sheet -White - Recycled #111603, Easy Shopper Tote

### **Searah** with Early to Bed

Who help us out with promotions. I include them with mail orders when we have to delay shipment as a way of saying "sorry" and I put them in gift bags when I make up raffle prizes to donate to various organizations.



#108818, Lip Balm in Skinny Tube

#24

#### Barb with Comfort Inn & Suites

We ordered the insulated lunch bags. I filled them with bags of chips, microwave popcorn, crackers and granola. I placed one of our business cards in the clear plastic holder on the top, and are handing them out to guests departing the hotel and to potential clients on sales calls.



#25

### **Karin** with Tropical Focus Photography

As a small photography business we were looking for a more efficient way to deliver photos to our clients and a way to increase sales, too. We designed the imprint to be a souvenir item, then marketed it as a free gift with each photo shoot. It worked. Prospects mention the free gift when they book. Clients rave about the way we now send their photos. The reusability of the flash

approach to business. And, our shipping costs have gone down. We plan to re-order soon.



#9619-1G, Square-Off USB Flash Drive - 1GB

### booth buzz

Promotional products might just be the best thing ever when it comes to making sure your booth is the one they visit. Here are some ways to make sure there is a well-worn path right to your booth.



### booth buzz

#### Marc from Nevada

As an independent chain of pharmacies, it is very difficult to compete with the large, national chain stores with traditional marketing means. One of the fundamental objectives with our strategic marketing plan is to go directly to the consumer at a grassroots level. We attend health fairs, home shows and business expos on a weekly basis. 4imprint has a tremendously broad line of healthcare promotional products that promote and enhance our brand. It is important to select products that people will find useful and utilize on a daily basis. Items that are seasonal or used once and discarded serve no purpose. Our message is "thank you for putting your trust in us" or for "considering doing business with us". We have found giving someone something truly useful while asking them face-to-face for their business is much more effective than scripted, rhetorical, and much over-used radio spots or television commercials.



### Christina from San Diego

of Health and Human Services at National
University and we were trying to get things that
people would actually WANT to use rather than
just more "expo" junk that gets thrown away.
Since we are a health school we first ordered the
hand sanitizer spray and the sunscreen packets
because we would be promoting health while
also promoting our school. We get a lot of
repeat requests for these because people love to

keep them in their car or purse for on-the-go needs. We primarily use these at healthcare events/expos. \*\*\*

#8435, Sanitizer Spray #1775-30, Sunscreen SPF-30 Pocket Pack

## **Jeanine** with James Sprunt Community College

Our college hosted the annual winter conference for the North Carolina Community College Presidents' Association for the first time. There are 58 community colleges in NC and it rotates on an annual basis. We wanted to make a great impression by preparing a gift bag full of goodies.

Your products were an absolute hit. Other

presidents said that we gave them ideas that they can use when it's their turn to

host the conference.

Kudos to 4imprint! ""

#1660-97-W, Kraft Paper White Shopping Bag - 9<sup>3</sup>/<sub>4</sub>" x 7<sup>3</sup>/<sub>4</sub>"

#1660-97-W, Kraft Paper White Shopping Bag - 9¾" x 7¾" #5568-SF, Breath Mint Tin with Sugar Free Mints #49875-16, Bottled Spring Water - 16.9 oz. #113368, Rugby Stripe Mini Boat Tote



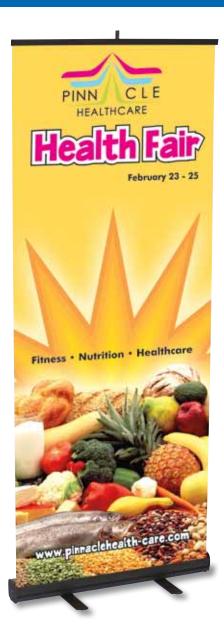
## **Laurie** with Better Business Bureau of Wisconsin, Inc.

We recently ordered your Dog Safe Flyers for our booth at the Great Lakes Pet Expo. The quality of the flyer was good. They showed off our logo and the blue color of the disc was eyecatching. They literally "flew" out of our booth. (Pun intended.) We wished we would have ordered more once we found out how popular they were at the show. These flyers were recommended by one of your wonderful customer service representatives and she was right. They were a great choice for this show. Our objective was to get the BBB name out to consumers along with our website address so that consumers check out companies before they decide to do business with them.



#102742, Dog-Safe 9" Flyer

## booth buzz



## **Rebecca** with Holiday Inn South Broadway

carry each year to the same tradeshow. They are lightweight and attractive. I also order a giveaway each year. This year I ordered the On The Run Bottle Gripper. I demonstrated them and showed them on bottled water! They were a big hit! Everyone is so exercise-conscious these days and some visitors took two—one for their running partner and one for them!



### **Anonymous**

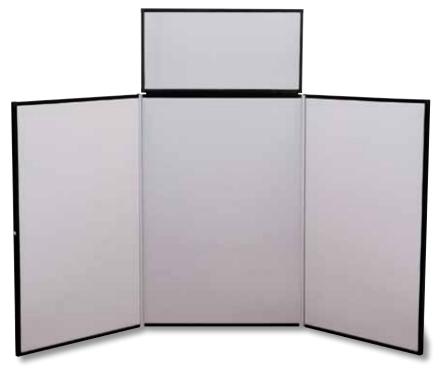
We use the carabiner highlighters at job fairs where we recruit for help during our busy seasons. We took a business card with instructions on how to apply to our positions, punched a hole in them, and then attached them to the carabiner part of the highlighter. The highlighter is a great giveaway and they get all the info they need at the same time;



#6560, Carabiner Highlighter

#### **Lynn** with West Michigan Coastal Kayakers Association

We recently purchased a new display from 4imprint. It replaced a homemade one we had used for years. The new display is wonderful! It is portable but still big enough for people to see. It is easy to change the information we display (including pictures) because we can use Velcro® tabs to attach items to it. The new display looks so much more professional and will be used extensively for our club.



#100352-B, Fold 'N' Go Tabletop Display - 6' Blank

### Karla with BANDIFR Realty Partners

We attended an event with over 1,000 attendees. We set up our booth by the front door and had our bags readily available for pick-up to carry

> not only our collateral materials, but ALL materials gathered at the event! Great

logo prominently displayed on the bag.

We also were able to place on each

chair at the event. It was very satisfying seeing people carrying our bags out of the convention center!!



#16043-1512, Convention Bag - 15" x 12"

#10

### **Todd** from Syracuse

We ordered promotional bags with our company logo for a huge trade show. The purpose of the bags was to bring awareness to our booth and get our name and logo out on the trade show floor. The color and design did just that!



#11

## **Joy** with New England Ballistic Services

People are more likely to take your trade show giveaway if you place it close to the aisle so they can grab it while walking by. At first we didn't want to make it that easy, but then we decided getting the products out there where potential customers might see them was the real objective, not forcing people to interact with us if they didn't want to.



#### Alan with Bryan's Service

I gave away the fridge magnet clip with a coupon good for \$20.00 off their next visit at a recent Women's Expo. We had the biggest turnout at our booth that we have ever had and everyone loved receiving the fridge magnet. Women were crawling over each other to get the free magnet. We have seen a boost in business since then and will continue to do so I feel. The printing and colors of the magnet really stood out and



the delivery was promised in three days and the item arrived on time.

Thank you for a great product and service.

#2245-T, Power Clip -

#### **Deborah** from Cedar Rapids

We created a trade show survival kit to give out to our top customers. We included a branded bottle of water, mints, granola bars, a pen and padfolio with our logo on it. Our customers loved it and we had many other customers and prospects stop by our booth to see if we had any more survival kits. We gave those clients and prospects branded bottled water and mints. It was a great success!





#105488-S, Fun Tote - Screen #103195, Bottled Water

# raising money for your cause

Whether it's a non profit, school store or fundraising, if you need money for the mission, promotional products work.



#1

#### **Anonymous**

We mounted a fundraiser to assist our church ministry in adding to the treasury. We needed a product that would appeal to the largest number of our congregants. It is our custom in the church to take notes during a sermon/teaching. For this reason, everyone is always looking for a compact notebook to use and we added pens to the pouch that was attached to the notebook. We



## **Mia** with Fremont County Board of REALTORS

We are holding a "Get Moving" fundraiser with a contest for who walks the most steps tracked with pedometers. We were so excited to get pedometers that were not easy to "accidentally" reset and that came with a radio!



#6902-CL, Step-n-Tune Pedometer Radio - Opaque - Closeout

## **Jill** with Brownstown Central High School

We used these sunglasses as a fundraiser for our high school's Letterman's Club. We plan on using some of the money to purchase sports equipment for our elementary school. The glasses were a HUGE hit and basically sold themselves!



#109494-TT, Risky Business Sunglasses - Two Tone

## Catherine with Anna's Wish.org

We do an annual Polar Bear Plunge for a great charity called Anna's Wish (annaswish.org) and since we rely on many of the same donors each year, we wanted to have something new to inspire them to continue to support our cause. The bright blue hats with our custom logo on them were a huge hit and we raised more money than ever!



#112231, Double-Layer Fleece Beanie

### **Anonymous**

The youth group I work with does a walk to benefit Northwest Harvest in our area. The shirts I ordered are the "prize" for each girl that raises \$50. The colors were well-received and they loved the shirts!!



#### **Anonymous**

We recently ordered the Spirit Tumbler as part of a School ASB Fundraiser. These have become a hot item and we've already had to re-order numerous times; they just keep selling. I would highly recommend this product to anyone considering doing a fundraiser. \*\*\*

#105869-20, Spirit Tumbler - 20 oz.

#### **Rob** with RPI

ACON

4 imprint

Complimentary glass imprinted with our class logo. The glasses were a huge hit and were well-received by our donors. We have seen a large increase in donations to the class gift fund, many of which have been caused by our glass promotion.

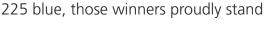


Cathy, with 4imprint 5 years

> #82008, Double Old-Fashioned Glass

#### **DJ** with Alianza Academy

Our Charter School just opened this school year. We wanted to have a fundraiser that our students could really "own". A Move-A-Thon was decided upon. We started by sponsoring an art contest open to all students K-8. The theme was "I am an Alianza Student and I can move..." The kids were to create artwork that showed what the statement meant to them. The winner (and it was difficult to choose the top winner) had their artwork printed on drawstring bags. Those who turned in pledges of \$25 earned a free bag. A limited number of bags were available for \$6 purchase. We had the bulk printed on pale blue bags and another set in yellow. The yellow were used for the winners...art contest, most pledges, most laps in each grade. As there are only 12 yellow in a sea of



out. Our first ever (not to mention our one and only) fundraiser grossed \$2200.00. With the great customer service and low prices, 4imprint helped us exceed our goal. Thanks 4imprint! \*\*\*



#6188-1814, Drawstring Sportpack - 18" x 14"

#### Mary from JBER

a set to every person who made a donation of \$10.00 or more to the Relay For Life. These were engraved with a symbol and "For the Cure" on them, and everyone was impressed with the quality of the product!



#105103-SET, Vienna Metal Pen and Pencil Set

#### **Ashley** with ASGSA

Year where we grill and sell chicken. Health regulations require us to wear hats, so we get hats printed with our logo to help promote our organization while we cook and sell. Members get to keep the hats also, and who doesn't love to get free stuff!



#103010, Pro-Lite Cotton Twill Cap

#11

## **Patricia** with Full Circle Life Enrichment Center

We used the Big Thunder Totes with our logo at a fundraising auction to give to the winning bidder to carry items home. Most attendees left with three or four bags each and we are now seeing our logo bags being carried all around town!



#101326-1513, Big Thunder Tote - 15" x 13"

#### **Tara** with Eastlake Middle School

Money in schools is very tight right now. There is a drive for more technology without the funding to incorporate the technology desired for students. In middle schools, the demand is especially difficult. With the help of 4imprint, I ordered the headphones with a school logo on the keychain pocket. With the 7th graders getting iPads this year as an educational tool, the headphones were a perfect fundraiser to raise money for technology. The students love them and they are selling like gangbusters. I couldn't have come up with a better fundraiser with the profit margin we have without the help of 4imprint.



Whether it's for saying thank you to volunteers, to applaud hard workers for a job well done or for recognizing an anniversary, here are some creative ways to say "thanks."

## **Don** with First United Methodist Church

We use the cup and spoon as part of our thank you for attending our worship service to all first-time visitors to our church—not only to visitors to our Sunday Morning Services, but any visitor to any of our programs from a Bible Study to our youth and children's programs. We deliver our thank-you package personally to each visitor

at their home within two days of their visit. Everyone always comments on the look and usefulness of the cup and spoon. We also include a single cup size pack of coffee and cocoa.

and cocoa.



### **Ray** with Sylvan Learning Center

ideas for teacher gifts. We used the coffee mug with coffee beans in the mug, put a few

pens and pencils (also ordered

from 4imprint). We then put two

Starbucks Via™ packets in the

mug with a printed card (printed

on a blank index card). Then

delivered these to teachers. This can

be used for a gift to anyone, not

just teachers. \*\*\*



#### **Latasha** with City of Baltimore; Office of the Mayor

Our order will be used to show our appreciation to the citizens of Baltimore City. Every year we have our TOP MOM and TOP DAD Luncheons.

This is one of the gifts we will give to our attendees.



#6686, Exec-U-Card Bonded Leather Case

#### **Anonymous**

We just opened a coffee shop, so we are selling these travel tumblers. Customers can purchase a travel tumbler and receive a free latte or mocha. Our administration also bought a tumbler for each staff member as a thank you gift, and we have passed some out to volunteers to get the word out and to thank them for their hard



work. A week after we had these, one of our staff members was at a restaurant and saw another patron with one of our travel mugs! We love these tumblers!

#111149, Dual-Grip
Travel Tumbler - 18 oz.

#### Tristan from Honolulu

about 100 volunteers. As a thank you, we gifted reusable shopping bags. Not only were the volunteers grateful, but we were too. The bags have great color and the logo looks great on them. The design team did an outstanding job achieving my vision of combining the logos



#### lan with Steps To Dance

We wanted a promotional item as well as a very useful "thank you" for our students. This bag fit the bill perfectly. It's roomy enough to hold shoes, books, snacks and the "things and stuff" which dancers need in a studio—something our students really appreciate.



#### Rikki with MSSU

We imprinted words from our mission statement on the bag and gave it to each of our volunteers. I loved that there is a clear-view pocket on the bag. We made a name card for each volunteer so we could tell their bags apart. We put their volunteer t-shirt in the bag. Then, we stuffed it with items like a lapel pin and mini-flag from our city, pens and bookmarks from our program, etc. Everyone loved them!



#7741-S, Essential Brief Bag

#### **Greg** from Terre Haute

Jackets were a recognition gift for a safety leadership team for their hard work and to "pay-it-forward" for continued hard work.

The jackets are a reminder of the task at hand,

as well as a conversational piece. The leadership team is voluntary, so the jacket

went above and beyond for those

who give a little extra. ""



#112491-M, Tricot Track Jacket - Men's

#### **Anonymous**

Each year the faculty of our middle school serve a dinner to the support staff and their families. This is a gesture of our appreciation to all of the non-certified staff members that take such good care of our students and us throughout the year. We say some nice words about each of them individually, and then give them a small gift of gratitude. I have been purchasing these gifts from 4imprint for the past five or six years, and the type and quality of these gifts are outstanding.



## #10

### **Gwen** with Corydon Central High School

Name:

Purchased the Spirit Tumbler, graphite with yellow school logo. Used for Teacher/Staff appreciation week. Filled with candy and made a round name tag that fit over

the straw. ""



#105869-16, Spirit Tumbler - 16 oz.

#### **Bonnie** from Chantilly



#12

#### **Alan** with Great Noise Ensemble

Our classical music group, Great Noise Ensemble, raised money for our first CD recording through Kickstarter<sup>®</sup>. We are using glassware and T-shirts from 4imprint as some of the thank-you gifts to our donors. They are among the most coveted products our donors want.



### Julie from Phoenix City

44 At the end of the year our principal wanted to thank the entire staff for the successful first year we had at Smiths Station Freshman Center.



## spreading the word

Whether it's public safety or a simple community reminder, here are a few ideas to help spread the word about your special campaign.



#### Wendy with Chichester School District

We filled the bags with several story books, some school supplies, school information and some summer activities. We then set up appointments with the families of our incoming kindergarten students. We visited them at their home and

gave them the bag filled with goodies.

first day of school there were a lot of very proud kindergarteners wearing their 4imprint bags with our school name on them. We are doing it again this year and we are expanding the summer visits to include our sister school's incoming kindergartners. "



#8832-1613, Reflective Stripe Sportpack - 16" x 13"

# spreading the word

#### Vickie with Solae, LLC

items at our entry gate once a month along with a Safety Newsletter to promote that month's Safety Topic. We also hold a "Safety Day" every January to kick off the year with safety on everyone's mind. We play games and give out prizes, which we order from 4imprint. Actually, we bought our Plinko board game from you, too!

#105563, Plinko



#### **Anonymous**

As a police department, we see way too many cars in the winter that are being driven with windows that are not clean. We purchased these to give away on traffic stops to increase safety and community relations.



#8582, Mini Credit Card Ice Scraper

#### Lisa from Chicago

The SADD Club wanted to raise awareness about changes in our state seatbelt laws, so they had a brief, informational message printed on the whistle light keychains. The students LOVED their free gift. So many wear them on their ID lanyards. I know that every time they look down at the keychain, they're reminded of why they received it. Hopefully, that in turn motivates them to make



sure that all their passengers obey our state seatbelt laws.

#6900, Whistle Key Light

#### Megan from Delray Beach

Our Green Team hosts a Green Week Celebration every year to reward employees for their previous efforts and remind everyone to continue to Think Green. The water bottles we ordered were to assist employees to reduce the amount of disposable plastic bottles, cans, etc. they use each day. These water bottles will hopefully keep our message to "Think Green" at the front of everyone's minds.





#113793, Spirit Sport Bottle - 24 oz.

#### **Anonymous**

food donations for our local food pantry. People would take home a bag, fill it, return it and take another bag to fill. Having the bag at home was a reminder to donate food on a regular basis. Our food donations have increased 500% since we began the project!



#101326-1312, Little Thunder Tote - 13" x 12"

### **Debra** with Town of Surfside Beach

on election day; they generated conversation in town and allowed voters to encourage other to vote...several actually said that was the reason they voted! The stickers were in a photo on the front page of the local newspaper! I just had to smile...what an easy way to make people happy! We all love a sticker, especially one that tells the community we did our civic duty!





#106607-2, Value Sticker by the Roll - Circle - 2"



**44** As a non-profit adoption agency we provide information to the community through monthly informational sessions. We give a folder with helpful literature to all participants. Included in this folder is the pen that we ordered from 4imprint. They are a big hit. \*\*\* K Village of Greenville #39152, Bic Clic Stic Pen

#### **Anonymous**

The idea was to encourage healthy eating by giving the cooler bag to the adults to serve as role models for their students and colleagues. It is hard to know how well we achieved the objective because it is all about changing behavior, but we have feedback saying that the bags are being noticed.



#105258, Deluxe Round Kooler Bag

Children's Hospital

#10

## **Shelby Elise** with Colleton County School District

Our Parent Involvement Program tries to provide parents with parenting, life and academic skills to help themselves and their children, but we suffer from low attendance and lack of program identification and recognition. The bags and pens we ordered promote our program and distribute our contact information far and wide

on a product that will stay in the hands of parents. Parents actually ask for the items and say "I'll call you, I have one of your pens/bags!" And they actually call! We have also seen increased hits on our website since distributing the items to each of seven schools and at our Parent Field Day on April 14th!



#11

### **Crystal** with University of New Haven

We hosted a Disability Awareness Day (Disable the Label) on campus, and everyone loves the Javelin pens, so we dropped them all over campus to get people to start talking about Disable the Label. The event was a huge success, and the pens were a nice addition to the day.

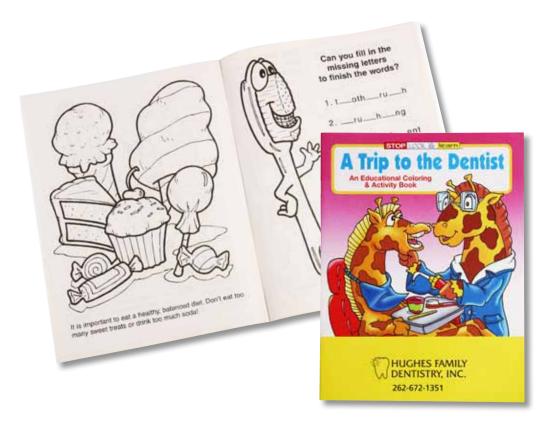


<u>#6551</u>, Javelin Pen

#12

#### **Anonymous**

We gave the coloring books to pre-school children and talked to them about the importance of good hygiene, the need to limit the amount of sweets and chocolates, brushing techniques and the like.



#1034-DEN, A Trip to the Dentist Coloring Book

#13

## **Chella** with Trinity's Thunder Motorcycle Ministry

the temp tattoos to draw the children in, so we could share the good news about Jesus with the parents and them. Then the kids left with a reminder for hours of what they had just heard.





#101115, Custom Temporary Tattoo - 1½" x 1½"

#14

#### **Robin** from Windsor

My last purchase was for the stress relief cupcake. I had "Stress can be a piece of cake" on it and used these to end my month-long promo for healthy eating and keeping a stress-free lifestyle. It was fun, displayed out on a tray like real cupcakes.



#114632, Cupcake Stress Reliever

### #15

## **Jeanne** with Sandusky County Park District

We are promoting 'promises made, promises kept' since passing our current tax levy. We promised we would complete the bike trail project across the county and we are doing it. The tri-function blinking light is an excellent hook to get people to interact with us. They love the product, it has practical use on the

trail, and we have their attention to remind them that we are keeping the promises made with their tax dollars.



Kristi, with 4imprint 15 years

#104187, Tri-Function Blinking Light

#### **Anonymous**

Our keyboard guides are being used to promote wellness among employees in our organization. We recently celebrated our five-year anniversary for the Walking@Work program and sent the guides to all employees participating in the program. Additionally, we will begin handing them out to new employees during their new employee orientation when we cover the wellness opportunities available to them from our organization.



#113221-SH, Keyboard Guide -Stretching For Your Health



### team unity

Whether you're looking to outfit your team for a consistent look, trying to build morale, or you want to create 'walking billboards,' promotional products get the job done.



#### **Anonymous**

company logo debossed on the front. I generated Total Compensation statements for each employee and presented them with their Total Comp Statements in their own company logoed portfolio. This is something I thought the employees would enjoy



receiving. My intent was to put these statements in something the employee would be proud to take home and show their spouse and/or family. I think it will help show them that the company cares.

#85015-D, Zippered Vinyl Portfolio - Debossed

### team unity

#### **Anonymous**

We are a family-owned and -operated bottled water company that sponsors multiple high school and college athletic programs. Since most of the teams were using generic squeeze bottles to disperse our water, we saw that as a perfect opportunity for better brand exposure. "" Mesquite Bar & Grill

#### #86064,

Sport Bottle with Push Pull Cap - 32 oz.

4impelat-

#### **Cindy** from Los Alamos

44 Our team was having an off-site meeting to talk about issues and concerns regarding moving our project ahead during difficult times. We used the polo shirts from 4imprint as a team spirit and

dedication symbol. The project manager has been wearing his so often that we need to get him some more colors for different days of the week!



#6443-M-C, Jerzees Spotshield Jersey Knit Shirt - Men's - Colors

#### Claudia with Clark Care, Inc.

of caregivers with my company. We do a lot of work in one particular facility. After a while, the residents recognized the caregivers wearing the blue lanyards around their necks. It didn't take long before the residents started calling my caregivers the "blue ribbon" team.



#587, Lanyard - ½" - 32" Length

#### **Rachel** from Trotec Laser, Inc.

for our sales team. Everyone is proud to make customer visits looking like a professional, united team with their padfolio in hand.



### team unity

## **Adesuwa** with Marian Davis DPM PA, Podiatry Clinic

At Marian Davis DPM PA, a small but fantastic podiatry clinic at Northshore Medical Center in Miami, we were redecorating our offices to attract more patients in the hospital to our office as well as refresh the look and feeling perceived by staff and patients alike at the clinic. The colors used for decoration needed to be reflected also in our uniform to set us apart

whilst also making us still look united in goal and professionalism. The shirts we ordered from 4imprint with the clinic's logo were excitingly awaited and on arrival brought a new sense of development to our practice. The patients are now able to easily tell who the clinic staff members are and constantly compliment us on our recent better and fresher look!

#105472-M, Harriton 5.6 oz. Easy Blend Polo - Men's

### team unity

#### **Anonymous**

We work together during the day and gather our off-time families together to share meals after work. We work hard together during the day, eat and laugh much on off-hours.

The vest is a gift to the team members and an emblem of their membership in the organization. Everyone really liked them.



#5564, Adult Signature Vest

#### Melanie from Spencerville

At the end of each school year the PTO tries to purchase a school spirit item for each student. This year we were able to purchase two-tone duffle bags with Riverdale printed on them for each of the K-5 graders and for the same price we were able to print Eastside on them for the 6th graders who will be attending Eastside Jr./Sr. High next year. This is the first year we were able to split up the printing. The students and teachers loved it. \*\*\*



#### Craig from Escanaba

Guard during a week at Fort Mackinac on Mackinac Island, Michigan. The hats were part of the uniform so we could all wear the same thing. We like to use event hats instead of regular uniform hats for something special. The Fort is celebrating the bicentennial of the War of 1812 so the hats reflected that as well.



### team unity

#10

#### **Karen** with Panorama Orthopedics

We were doing a software implementation (new EMR system) and knew it would be a long, hard week. We put together survival packs. Included flashlight (for light at the end of the tunnel), cups with drink mixes (to remember the basics), sticky notes (stick together) and a toy from the dollar store (to remember to have fun), etc.



#108586, Nova Tote #6115, Super Bright Flashlight - Opaque #105869 -16, Spirit Tumbler - 16 oz.

### team unity

#11

#### **Anonymous**

The USB drives we ordered will be used when our support staff travels to our customers' locations in order to bring the necessary software to them Having our logo on these brand new drives looks professional and consistent for our company!



#7409-4G, Swing USB Drive - 4GB

### the carrot

Increase participation, improve registration rates and maybe even generate additional revenue. If you're looking for that 'carrot,' look for promotional products.



RTU

#### Manya with The Rustic Loaf

We've been selling artisan breads at farmer's markets for the last year. We're now in a position

to open a store-front bread shop and are giving reusable shopping bags to our most loyal farmer's market customers as a thank you, as well as to advertise our brand at the markets as our customers carry the bags with our logo (and our breads inside)!

We will also offer a promo at the shop: spend a certain dollar amount receive a free reusable logo bag. \*\*\*



## the carrot

#### Julie with The Davis Community

I work in the long-term care industry where the extra attention to residents is critical to their well-being. We have launched an awards program to identify employees that demonstrate compassionate care. Each employee was given a cup at the launch of the project. In addition to the company logo, the cup has the slogan, "I have a passion for compassion."

The cups are a reminder for employees to demonstrate



compassionate care every day but they are also a reminder of the recognition program. Employees, residents and family members may nominate employees for a Compassionate Service Award and the cups are just another subtle reminder to identify people that are performing acts of compassion every day.

#105869-16, Spirit Tumbler - 16 oz.

#### **Gloria** from Orient

We are a school district with a federally-funded grant. We use the items for incentives for the students. They receive "fake" money every time they attend the afterschool program, and "purchase" the items. The blankets were appreciation items for our volunteer school board



#### **Madeline** with HOPI Cancer Support Services

We use incentives to reward women who enroll in our breast and cervical cancer screening program as well as those who actually come in to get the screening done. We also provide the incentives for men doing the same for colorectal



#### **Anonymous**

We ordered mugs as a prize for our Winter Reading Program. When they arrived, we put them on display with information and instructions for participating in the program. We had such a great response when our patrons saw the cute giveaway item we ordered from 4imprint that we had to order more to keep up with program participation.



#87777-S, Budget-Beater White Mug - 11 oz.

## **Cyndy** with USC College of Engineering

We ordered the 4" imprinted pencils with erasers to distribute with forms at a K-12 school-aged outreach event. Because we had pencils with the forms, kids were more likely to fill out the forms. We got marketing data and the kids at the event got to keep a pencil with our name on it (erasers are a big bonus for school age kids)! \*\*\*

#100496, Mini Mechanical Pencil

## the carrot

\*imprim

## **Corky** with Triangle Design & Graphics LLC

We used these for our rodeo; our Queen does school visits in our area and this year we used the tattoos with the kids. They loved them!

Then we took some to a local bar where we were doing a fundraiser. There we used them

to capture information. When people put one on and gave us their email and phone they were entered into a drawing for a great prize. Both ways of using them were very successful!

Amy, with 4imprint 7 years

#101115, Custom Temporary Tattoo -1½" x 1½"

#### Vandria from Coldwater

We gave each student in our school a sportpack with Lincoln Elementary and our school mascot imprinted on it as a reward for reading month.

We love that we can tell which students are ours walking out in the community when we see that backpack! :-)



#113303-1613, Road Runner Sportpack - 16½" x 13"

#### **Anonymous**

We wanted to reward our volunteers, generate buzz, and encourage participation in our risk-management and leadership training sessions. We decided to offer every registered training attendee a scarf with our logo embroidered on it. It was March, in New England, and the scarf was perfect. Younger volunteers said it reminded them of a certain wizarding school... others thought it just looked stylish. It's versatile (some folks even wore their scarves to a black-tie awards banquet later in the weekend), it's cozy, and it's one-size. So, dozens of people are proudly walking around wearing our logo, we had record attendance at the conference this year, and the scarf became so talked-about that we already ordered another batch for future events!

#109605, Rugby Knit Scarf

## the carrot

#### **Anonymous**

We purchased travel mugs that have our logo and info to give as a gift-with-purchase to customers who purchase large packages. They can bring the mug in for free coffee every time they tan with us for a year.



#9188-EX, Stainless Steel Tumbler - 15 oz. - Exclusive Colors

### the carrot

#11

#### **Anonymous**

badges. We ordered badges with our logo and "Excellent Customer Service". When an employee is found doing a good job, they get a new lanyard. If they are noticed additional



#6226, Lanyard with Breakaway Cord

### the carrot

## **Mary** with McLaurin Elementary School

days each Friday for our 21st Century Community Learning Center Summer Program. Each time we have a parent inservice, the parents earn paperbucks to purchase items. Also we do giveaways to the first five parents who sign up and the first five parents to arrive at the events. We have gotten more parents to be involved in their



## the carrot

## **Tabetha** with Tehama County Community Action

These wooden nickles will be used as \$1 coins that EBT recipients can use to purchase food at the local Farmers Market. We are trying to get local EBT recipients to access the local fresh fruits and veggies offered at the market and increase healthy eating in low-income families.



#12945, Wooden Nickels

"We have a dog training boot camp; at the end of which we make a video of each dog working with the trainer to demonstrate what was learned. The USBs are a great way to send a copy of each dog's video home with the owner, as well as keep our information handy for them to pass along."

#### —**Heidi** with Complete K9 Training

"We are a software company that regularly exhibits at various tradeshows and conferences. Having pens with our logo is an obvious choice for promoting our company since it's basically a constant reminder of our company to the pen user. And since everyone loves pens, everyone who stops by our booth takes one. Success!"

— **Meghan** with CT Core Technologies, Inc.

"We are holding a "Get Moving" fundraiser with a contest for who walks the most steps tracked with pedometers. We were so excited to get pedometers that were not easy to "accidentally" reset and that came with a radio!"

—Mia with Fremont County Board of REALTORS

"Purchased the Spirit Tumbler, graphite with yellow school logo. Used for Teacher/Staff appreciation week. Filled with candy and made a round name tag that fit over the straw."

—Gwen with Corydon Central High School

"The personalized leather padfolio is a great gift for our sales team. Everyone is proud to make customer visits looking like a professional, united team with their padfolio in hand."

—Rachel from Trotec Laser, Inc.



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